

**REPUBLIC OF NAMIBIA***Ministry of Health and Social Services*

Private Bag 13198  
Windhoek  
Namibia

Ministerial Building  
Harvey Street  
Windhoek

Tel: (061) 203 9111  
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**PROCUREMENT MANAGEMENT UNIT**

Reference: 4/5/4

# **Request for Sealed Quotations (Services)**

*Request to contract a short term  
consultant to develop The National Policy  
on older Persons in Namibia*



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**Letter of Invitation**

Dear Sirs/Madams,

**Request for sealed Quotations to contract a short term consultant to develop The National Policy on Older Persons in Namibia**

The Ministry of Health and Social Services requests you to submit your best quote for the items described in detail hereunder.

Any resulting contract shall be subject to the terms and conditions referred to in the document.

For enquiries, please contact the following people:

1. Technical enquiries: *Ms. M. Kandjii (061 203 2628/2602)*
2. Administrative enquiries: *Mr. A. Körner (061-2032298)*

Please prepare and submit your quotation (*by 11h00 on Friday, 04 October 2019*), in accordance with the instructions given or inform the undersigned if you will not be submitting a quotation.

Yours faithfully,

MR EVARISTUS IITA  
SECRETARY: PROCUREMENT COMMITTEE



## SECTION I: INSTRUCTIONS TO BIDDERS

### 1. Rights of Public Entity

The Ministry reserves the right:

- (a) to split the contract as per the lowest evaluated cost per item, and
- (b) to accept or reject any quotation or to cancel the quotation process and reject all quotations at any time prior to contract award.

### 2. Preparation of Quotations

You are requested to quote for the items mentioned in Section III by completing, signing and returning:

- (a) the Quotation Letter in Section II
- (b) the List of Goods and Price Schedule Section III;
- (c) the Specifications and Compliance Sheet in Section V; and
- (d) any other attachment deemed appropriate.

**You are advised to carefully read the complete Request for Sealed Quotations document, including the Special Conditions of Contract in Section VII, before preparing your quotation. The standard forms in this document may be retyped for completion but the Bidder is responsible for their accurate reproduction.**

### 3. Validity of Quotations

The Quotation validity period shall be 30 days from the date of submission deadline.

### 4. Eligibility Criteria

To be eligible to participate in this Quotation exercise, you should please tick below, to indicate whether each of the following document is attached:

	Document name / title	Please tick
1	<b>Original Company Profile</b> (should have contact details, location, information on the company owner(s) and supplier's goods / services)	<input type="checkbox"/>
2	<b>Original valid Certificate of Good Standing for Procurement Purposes</b> , issued by the Ministry of Finance: Inland Revenue.	<input type="checkbox"/>
3	<b>Certified copy of a valid Affirmative Action Compliance Certificate</b> (issued in terms of Section 42 of the Affirmative Action (Employment) Act 29 of 1998, as amended); or <b>Letter from the Employment Equity Commission</b> (letter should be on letterhead, stamped and signed by the EEC).	<input type="checkbox"/>
4	<b>Certified copy of Certificate of valid Good Standing Certificate with the Social Security Commission.</b>	<input type="checkbox"/>
5	<b>Certified Copy of the Close Corporation Certificate</b> (issued in terms of Act 26 of 1988) or <b>Founding Statement or any other Company Registration Certificate</b> . These Certificates should clearly indicate the goods / services that the Supplier is registered to render.	<input type="checkbox"/>
6	<b>Certified copy of a valid Certificate of Registration as an SME</b> , issued by the Ministry of Industrialisation, Trade and SME Development (if applicable).	<input type="checkbox"/>
7	<b>A written undertaking</b> , as contemplated in section 138(2) of the Labour Act No 11 of 2007	<input type="checkbox"/>
8	Authorized Engineer/Technician to work on Medical Gases – Proof of Certificate ISO standard as a Gas installer	<input type="checkbox"/>
9	Proof of Certification and/or qualifications	<input type="checkbox"/>
10	Reference of hospital where previously work/repair was done	<input type="checkbox"/>

11	Attend compulsory site meeting to be held at Intermediate Hospital Oshakati on the 11 <sup>th</sup> of July 2019 @ 09H00	
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## 5. Delivery

Delivery shall be *seven (7) days* after the issuing of the Purchase Order. A penalty of 1% per week shall be instituted on late delivery.

5.1. The following tests and inceptions will be conducted on the goods at delivery:

*Check if it is correct delivery as specified on the request for quotation*

*If delivery is on time*

*If delivery note is attached*

## 6. Sealing and Marking of Quotations

Quotations should be sealed in a single envelope, clearly indicating the procurement description, addressed to the Ministry, with the Bidder's name and contact information at the back of the envelope.

## 7. Submission of Quotations

Quotations should be deposited in the Quotation/Bid Box located at *The Ministry of Health and Social Services – Finance and Procurement building, Procurement Management Unit (Tender Office), Harvey Street, Windhoek West*, not later than Wednesday, 04 October 2019, Time: 11H00.

## 8. Opening of Quotations

Quotations will be opened internally by the Ministry immediately after the closing time referred to in instruction 7 above. A record of the Quotation Opening stating the name of the bidders, the amount quoted, will be posted on the website of the Ministry and available to any bidder on request within three working days of the Opening.

## 9. Evaluation of Quotations

The Public Entity shall have the right to request for clarifications in writing during evaluation. Offers that are substantially responsive shall be compared on the basis of price or ownership cost, subject to Margin of Preference where applicable, to determine the lowest evaluated quotation.

## 10. Technical Compliance

Bidders shall submit along with their quotations documents, catalogues and any other literature to substantiate compliance with the required specifications and to qualify deviations if any with respect to the Ministry's requirements.

The Specifications, Performance Requirements and Compliance Sheet details the minimum specifications of the goods/items to be supplied. The specifications have to be met but no credit will be given for exceeding the specifications.

### 11. Prices and Currency of Payment

Prices shall remain fixed for the duration of the period and quoted in Namibian Dollars. The Ministry **shall not** consider price increases due to exchange rates, therefore bidders are advised to make their own projections.

### 12. Award of Contract

The Bidder having submitted the lowest evaluated responsive quotation and qualified to supply the goods/items and related services shall be selected for award of contract. Award of contract shall be by issue of a Purchase Order in accordance with terms and conditions contained in Section VI: General Conditions of Contract and Contract Agreement.

### 13. Notification of Award and Debriefing

The Public Entity shall after award of contract promptly inform all unsuccessful bidders in writing of the name and address of the successful bidder and the contract amount and post a notice of award on its website within seven days. Furthermore, the Ministry shall attend to all requests for debriefing made in writing within 7 days of the unsuccessful bidders being informed of the award.

## SECTION II: QUOTATION LETTER

(to be completed by Bidders)

[Complete this form with all the requested details and submit it as the first page of your quotation with the Price list and documents requested above. A signature and authorisation on this form will confirm that the terms and conditions of the RFQ prevail over any attachments. **If your quotation is not authorised, it will be rejected.**]

Quotation addressed to:	The Ministry of Health and Social Services
Subject matter of Procurement:	Short term consultant for the National Policy on Older Persons

We offer to supply the items listed in the attached List of Goods and Price Schedule as per the defined specifications, *except for the qualified deviations [Bidder may delete this phrase in case of no deviation]* and, in accordance with the terms and conditions stated in your Request for Quotations referenced above.

We confirm that we are eligible to participate in this Quotation exercise and meet the eligibility criteria specified in Section 1: Instruction to Bidders.

We undertake to abide ethical conduct during the procurement process and the execution of any resulting contract.

The validity period of the Quotation is 30 days from the date of the bid submission deadline.

We confirm that the prices quoted in the List of Goods and Price Schedule are fixed and firm and will not be subject to revision or variation, if we are awarded the contract **prior to the expiry** date of the quotation validity.

The delivery period offered from the date of issue of Purchaser Order is as shown in the List of Goods items and Price Schedule.

**Quotation Authorised by:**

Name of Bidder		Company's Address and seal	
Contact Person			
Name of Person Authorising the Quotation:		Position:	Signature:
Date		Phone No./Fax	

**SECTION III: LIST OF GOODS AND PRICE SCHEDULE**  
**QUOTATION FOR: request to contract a short term consultant to develop The National Policy on Older Persons**

INSTRUCTIONS TO THE PUBLIC BODY		INSTRUCTIONS TO BIDDERS				
At time of preparation of the RFQ, Columns A to I shall be filled in by the Ministry. [To be filled by the Public Entity]		Bidders shall fill-in columns E - I and fill the total E= mark with a * if an equivalent is quoted F= Rate per unit G=Total price for all items (Cx F) • If an equivalent is quoted, please attach to your quote appropriate technical information & specification • Bidders shall fill in and sign the bottom section of this page				
A	B	C	D	E	F	G
Item code	Description	*	Unit Price (Incl. VAT)	Total price (Incl. VAT)	Delivery Period (days)	Country of Origin
1	Agreed work plan for consultation					
2	A comprehensive situation analysis on older persons in Namibia					
3	Facilitating stakeholder input					
4	Draft National policy for older Persons					
5	Final National Policy for Older Persons					
6	A brief final report which will include the achievements of consultancy					
COMPANY NAME:						
NAME OF STAFF:						
POSITION:						
		<b>GRAND TOTAL</b>		<b>N\$</b>		
		ADDRESS:				
		SIGNATURE:				DATE:

The price shall be treated as firm in Namibian Dollars for all intent and purpose.

Key notes: NA=NOT APPLICABLE, NO=NO QUOTE

## SECTION IV: SPECIFICATIONS AND PERFORMANCE REQUIREMENTS

Item No	Technical Specification Required
A*	B*
1.	<p><b>Agreed work plan for consultancy</b></p> <ul style="list-style-type: none"> <li>• Develop a work plan for the consultancy period within the first week of appointment;</li> <li>• Signing of the contract between MOHSS and Consultancy Company.</li> </ul>
2.	<p><b>A comprehensive situation analysis on Older Persons in Namibia</b></p> <ul style="list-style-type: none"> <li>• Establish a technical working committee consisting of experts in the area of Older Persons;</li> <li>• Develop a TOR for the technical committee;</li> <li>• Agree on the format and content of the Policy;</li> <li>• A situation analysis evaluation of the current state of affairs of older persons in Namibia, which include a visit to each of the 14 regions, as well as an extensive literature review of all applicable documents of the Directorate Social Welfare Services stakeholders, SADC, AU, and UN;</li> <li>• Obtain input from stakeholders on the draft situation analysis by means of key informant interviews, focal group discussions and workshops;</li> <li>• Incorporate input from stakeholders and finalize situation analysis;</li> </ul>
3.	<p><b>A brief final report which will include the achievements of consultancy</b></p> <ul style="list-style-type: none"> <li>• Submit and present final report to DSWS management and technical working committee for evaluation of the project;</li> </ul>



## SECTION V: SPECIFICATIONS AND COMPLIANCE SHEET

Bidders should complete columns C and D with the specification of the services offered. Attach detailed technical literature as stated in the requirements. Authorise the specification offered in the signature block below.

Item No	Technical Specification Required	Compliance of Specification Offered Indicate comply/not comply	Details of Non-Compliance/ Deviation (if applicable)
A*	B*	C	D
1.	Agreed work plan for consultation		
2.	A comprehensive situation analysis on older persons in Namibia		
3.	Facilitating stakeholder input		
4.	Draft National policy for older Persons		
5.	Final National Policy for Older Persons		
6.	A brief final report which will include the achievements of consultancy		

### Specifications and Compliance Sheet Authorised By:

Name:		Signature:	
Position:		Date:	
Authorised for and on behalf of:		Company	

## SECTION VI: GENERAL CONDITIONS OF CONTRACT AND CONTRACT AGREEMENT

Any resulting contract shall be placed by means of a Purchase Order and shall be subject to the General Conditions of Contract (GCC) for the Procurement of Services (Ref. S/RFQ-GCC) (available at public entities physical address/website: Insert Public Entity address/website) except where modified by the Special Conditions below.

## SECTION VI: CONTRACT AGREEMENT

Any resulting contract shall be placed by means of a Purchase Order and shall be subject to the General Conditions of Contract (GCC) for the Procurement of Goods except where modified by the Special Conditions below.

## SECTION VIII: SPECIAL CONDITIONS OF CONTRACT

The clause numbers given in the first column correspond to the relevant clause number of the GCC.

Subject and GCC clause reference	Special Conditions
Site GCC 1.1(m)	The Site/final destination for delivery of the Goods is: Intermediate Hospital Oshakati
Incoterms Edition GCC 4.2(b)	Incoterms shall be governed by the rules prescribed in Incoterms 2010.
Notices GCC 8.1	Any notice shall be sent to the following addresses: For the Ministry, the address and the contact name shall be: Private Bag 13198, Windhoek Attention: Mr. A. Körner  For the Supplier, the address and contact name shall be:  _____
Delivery and Documents GCC 13.1	The Goods are to be delivered within <u>  7  </u> days from the date of the Purchase Order. The bidder to ensure that goods are received undamaged. The documents to be furnished by the Supplier are: (a) signed delivery note; and first Invoice for payment.

Subject and GCC clause reference	Special Conditions
Terms of Payment GCC 16.1	The structure of payments shall be: full payment following delivery of the Supplies and submission of an invoice.
Terms of Payment GCC 16.3	Payments shall be made not later than thirty (30) days after submission of an invoice and its certification by the Purchaser.
Terms of Payment GCC 16.4	The currency of payment shall be the currency of order specified in the List of Goods, Price Schedule and Product details in the Statement of Requirements.
Performance Security GCC 18	(i) No performance security is required
Packing GCC 23.2	The packing, marking and documentation within and outside the packages shall be: product name, quantities
Insurance GCC 24	The bidder bears the cost of insurance
Transportation GCC 25	The Goods shall be delivered: Delivery Duty Paid
Inspection and Tests GCC 26.	Testing and commissioning of goods shall be at the supplier's expense
Liquidated Damages GCC 27	Liquidated damages for the whole contract are 1% per week. The maximum amount of liquidated damages for the whole contract is 5% of the final contract price.
Warranty GCC 28.3	For item 1, the minimum period of warranty/shelf life shall be ____ For item 2, the minimum period of warranty/shelf life shall be ____ For item 3, the minimum period of warranty/shelf life shall be ____

**SCHEDULE 2: COST STRUCTURE FOR VALUE ADDED CALCULATION PER PRODUCT**

<b>COST STRUCTURE FOR VALUE ADDED CALCULATION PER PRODUCT</b>		
	<b>N\$</b>	<b>N\$</b>
<b>Raw Materials, Accessories &amp; Components</b>		
• Imported (CIF)	.....	
• Local (VAT & Excise Duty Fee)	.....	.....
<b>Labour Cost</b>		
• Direct Labour	.....	
• Clerical Wages	.....	
• Salaries to Management	.....	.....
<b>Utilities</b>		
• Electricity	.....	
• Water	.....	
• Telephone	.....	.....
<b>Depreciation</b>	.....	
<b>Interest on Loans</b>	.....	
<b>Rent</b>	.....	.....
<b>Other (please specify)</b>		
• .....	.....	
• .....	.....	
• .....	.....	.....
<b>TOTAL COST</b>		

$$\text{Local Value Added} = \frac{\text{Total Cost} - \text{Cost of imported inputs} \times 100}{\text{Total Cost}}$$

**NB! The cost structure should be certified by a Certified Accountant**

**SCHEDULE 3: QUOTATION CHECKLIST SCHEDULE**

Supplier Name: \_\_\_\_\_

Description	Attached	Not Attached
Quotation Letter		
List of Goods and Price Schedule		
Specification and Compliance Sheet		
Evidences for conformity of Goods		
Expression of Interest Document		
Mandatory Documentations		

*Disclaimer: The list defined above is meant to assist the Bidder in submitting the relevant documents and shall not be a ground for the bidder to justify its non-submission of major documents for its quotation to be responsive. The onus remains on the Bidder to ascertain that it has submitted all the documents that have been requested and are needed for its submission to be complete and responsive.*